



I want to extract actionable business insights from my contracts

We offer you a solution to extract legal and commercial clauses from your contracts and use them to trigger business workflows, manage risk and improve compliance.

Why it matters

The negotiation of a particular contract often leads to key business insights. Many firms lack the proper tools for aggregating all the business insights resulting from individual contract negotiations and cataloguing them in a meaningful manner. The absence of such tools can lead to lack of institutional memory, which hampers a firm's ability to harness the true power of contract-related business insights at the macro level. Our solution can help ensure the insights your team gained from contract negotiations do not go to waste.

How we can help

- Studies show that in many organizations, once a contract has been signed, it gets archived and, with the exception of a few key terms that are stored in a database, is all but forgotten about until a dispute arises.
- As a result, the commercial value residing in many of the clauses that you and your team spent months negotiating is at risk of getting lost.
- Our solution sifts through your contracts and extracts **actionable business insights** on topics such as:
 - Renewal dates
 - Rate hike triggers
 - Counterparty profiles
 - Commercial, legal and operational risks
 - Financial and operational covenants

- Use the tool to generate **comprehensive reports** in the form of presentations and spreadsheets or feed the insights programmatically into **downstream systems**.
- As with all other parts of Scissero, by licensing our business insights solution, you can always **upgrade to a full enterprise contract lifecycle management solution** later.

A 360-degree view on all of your contracts

Products

- Scissero for contract authoring
- Scissero for NDAs
- Scissero for contract analytics
- Scissero contract lifecycle management solution